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# Opportunities for Vessels

## A More Efficient Means of Moving Freight

### Port of Duluth

### Clean and Efficient Goods Movement Workshop

February 22, 2006  
MCPA - Duluth

Gregg M. Ward  
Detroit Windsor Truck Ferry

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# Detroit Windsor Truck Ferry

- Earth Day 1990
- Family Business
- Border Crossing
- Start Up
- Business view



# Hazardous Material



# Border Congestion – Surge Protection



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# Over-Dimensional Trucks



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# Challenges from Government

- Icebreaking Fees
- Customs Cost Recovery Fees
- Border Crossing and Security Requirements
- Hazmat Enforcement
- Harbor Maintenance Fee





One mile wide crossing of  
Detroit River.



Bridge Option

Toll = \$25.00

HMT=\$0.00



Marine Option

Toll = \$0.00 (at 100% subsidy)

HMT=\$250.00

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# Immediate Opportunity

## **Parallel Congested Border Crossings and Critical Highway Corridors**

- ❑ Environmental Benefits
- ❑ Security Benefits
- ❑ Transportation Benefits



**Thank You.**

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